

HANOI TOURIST SERVICE JOINT STOCK COMPANY
(Incorporated in the Socialist Republic of Vietnam)

**FINANCIAL STATEMENTS FOR QUARTER IV OF 2025
FOR THE PERIOD FROM 1 OCTOBER 2025 TO 31 DECEMBER 2025**

TABLE OF CONTENTS

CONTENTS

BALANCE SHEET FOR QUARTER IV

STATEMENT OF INCOME FOR QUARTER IV

STATEMENT OF CASH FLOWS FOR QUARTER IV

NOTES TO THE FINANCIAL STATEMENTS FOR QUARTER IV

HANOI TOURIST SERVICE JOINT STOCK COMPANYNo. 273 Kim Ma Street, Giang Vo Ward,
Hanoi City, Vietnam**FORM B 01-DN**Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance**BALANCE SHEET FOR QUARTER IV***As at 31 December 2025*

Unit : VND

ASSETS	Code	Note	Closing Balance 31/12/2025	Opening Balance 01/01/2025
A. CURRENT ASSETS	100		580,530,961,710	556,255,789,738
I. Cash and cash equivalents	110	4	11,870,606,807	22,499,631,213
1. Cash	111		11,870,606,807	16,499,631,213
2. Cash equivalents	112		-	6,000,000,000
II. Short term financial investment	120	5	536,959,000,000	502,297,000,000
1. Held-to-maturity investments	123		536,959,000,000	502,297,000,000
III. Accounts receivable – short-term	130		31,082,274,808	30,612,496,181
1. Accounts receivable from customers	131	6	9,555,132,205	9,646,858,824
2. Prepayments to suppliers	132	7	19,771,385	417,734,084
3. Other receivables	136	8	21,601,487,240	20,595,819,295
4. Allowance for doubtful debts	137		(94,116,022)	(47,916,022)
IV. Inventories	140		321,382,344	355,435,591
1. Inventories	141		321,382,344	355,435,591
2. Allowance for inventories	149		-	-
V. Other current assets	150		297,697,751	491,226,753
1. Short-term prepaid expenses	151		297,697,751	491,226,753
2. Deductible value added tax	152		-	-
3. Taxes and others receivable from State Treasury	153	14	-	-
4. Other current assets	155		-	-
B. LONG-TERM ASSETS	200		332,016,953,607	335,529,320,459
I. Accounts receivable – long-term	210		1,500,500,000	1,500,500,000
1. Other long-term receivables	216	8	1,500,500,000	1,500,500,000
II. Fixed assets	220		3,298,599,577	3,737,787,781
1. Tangible fixed assets	221	9	3,298,599,577	3,737,787,781
- Cost	222		24,468,652,290	24,468,652,290
- Accumulated depreciation	223		(21,170,052,713)	(20,730,864,509)
III. Investment property	230		37,212,484,251	39,874,088,499
- Cost	231		78,384,152,645	78,384,152,645
- Accumulated depreciation	232		(41,171,668,394)	(38,510,064,146)
IV. Long-term work in progress	240		271,111,111	-
1. Construction in progress	242		271,111,111	-
V. Long-term financial investments	250	5	287,646,705,597	287,646,705,597
1. Investments in associates, joint-ventures	252		285,774,104,867	285,774,104,867
2. Equity investments in other entities	253		1,872,600,730	1,872,600,730
3. Allowance for diminution in the value of long-term financial investments (*)	254		-	-
4. Held-to-maturity investments	255		-	-
VI. Other long-term assets	260		2,087,553,071	2,770,238,582
1. Long-term prepaid expenses	261	11	2,087,553,071	2,770,238,582
2. Deferred tax assets	262		-	-
TOTAL ASSETS (270=100+200)	270		912,547,915,317	891,785,110,197

The accompanying notes are an integral part of these financial statements for Quarter IV

**BALANCE SHEET FOR QUARTER IV
(Continued)**

As at 31 December 2025

Unit: VND

RESOURCES	Code	Note	Closing Balance 31/12/2025	Opening Balance 01/01/2025
C. LIABILITIES	300		32,780,444,176	32,895,192,011
I. Current liabilities	310		25,493,888,616	26,393,399,717
1. Accounts payable to suppliers	311	12	843,198,079	343,901,587
2. Advances from customers	312	13	36,533,877	37,617,035
3. Taxes and others payable to State Treasury	313	14	5,704,150,375	4,164,571,200
4. Payables to employees	314		2,869,393,591	3,004,311,351
5. Accrued expenses	315	15	735,272,039	659,798,977
6. Unearned revenue – short-term	318	16	6,076,752,678	5,196,555,569
7. Other payables – short-term	319	17	7,096,978,239	11,047,518,951
8. Provisions – short-term	321		-	-
9. Bonus and welfare funds	322		2,131,609,738	1,939,125,047
			-	-
II. Long-term liabilities	330		7,286,555,560	6,501,792,294
1. Other payables – long-term	337		7,286,555,560	6,501,792,294
2. Science and technology development fund	343		-	-
3. Deferred tax liabilities	341		-	-
			-	-
D. EQUITY	400		879,767,471,141	858,889,918,186
I. Owners' equity	410	18	879,767,471,141	858,889,918,186
1. Share capital	411		748,000,000,000	748,000,000,000
- Ordinary shares with voting rights	411a		748,000,000,000	748,000,000,000
2. Share premium	412		1,231,896,222	1,231,896,222
3. Other capital	414		-	-
4. Treasury shares	415		(34,320,000)	(34,320,000)
5. Investment and development fund	418		30,440,250,872	27,989,155,271
6. Retained profits	421		100,129,644,047	81,703,186,693
- Retained profits brought forward	421a		-	-
- Profit for the current period	421b		100,129,644,047	81,703,186,693
			-	-
TOTAL RESOURCES (440=300+400)	440		912,547,915,317	891,785,110,197

Duong Thi Nhu
Preparer

Nguyen Thi Bích
Chief AccountantNguyen Kim Ha
General Director

19 January 2026

The accompanying notes are an integral part of these financial statements for Quarter IV

HANOI TOURIST SERVICE JOINT STOCK COMPANYNo. 273 Kim Ma Street, Giang Vo Ward,
Hanoi City, Vietnam.**FORM B 03-DN**Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance**STATEMENT OF INCOME FOR QUARTER IV***For the period from 1 October 2025 to 31 December 2025*

Unit: VND

ITEM	Code	Note	Quarter IV/2025	Quarter IV/2024	Previous year to date	Current year to date
1. Revenue from provision of services	01	20	37,547,107,669	35,664,420,629	139,394,858,195	144,189,716,652
2. Revenue deductions	02		0		-	
3. Net revenue (10=01-02)	10		37,547,107,669	35,664,420,629	139,394,858,195	144,189,716,652
4. Cost of sales	11	21	24,575,926,337	27,867,180,463	101,267,769,442	112,280,935,392
5. Gross profit from provision of services (20=10-11)	20		12,971,181,332	7,797,240,166	38,127,088,753	31,908,781,260
6. Financial income	21	23	6,962,813,233	8,919,521,622	88,865,852,188	77,843,573,827
7. Financial expenses	22		425,680,559	(64,671,720)	425,912,819	2,874,793,177
8. Selling expenses	25	22	1,813,838,766	2,081,832,721	6,798,219,796	7,270,903,554
9. General and administration expenses	26	22	2,517,942,894	2,556,707,453	9,723,699,277	9,397,124,837
10. Net operating profit (30=20+(21-22)-(25+26))	30		15,176,532,346	12,142,893,334	110,045,109,049	90,209,533,519
11. Other income	31		174,528,122	15,227,513	286,379,870	149,164,839
12. Other expenses	32		97,917,923	234,263	97,971,982	37,820,486
13. Results of other activities (40=31-32)	40		76,610,199	14,993,250	188,407,888	111,344,353
14. Accounting profit before tax (50=30+40)	50		15,253,142,545	12,157,886,584	110,233,516,937	90,320,877,872
15. Income tax expense - current	51	24	3,202,392,551	1,911,703,419	10,103,872,890	8,617,691,179
16. Income tax expense - deferred	52		-		-	
16. Net profit after tax (60=50-51)	60		12,050,749,994	10,246,183,165	100,129,644,047	81,703,186,693
17. Basic earnings per share	70	25	161	137	1,339	1,092

Duong Thi Nhu
Preparer

Nguyen Thi Bích
Chief Accountant**Nguyen Kim Ha**
General Director

19 January 2026

The accompanying notes are an integral part of these financial statements for Quarter IV

STATEMENT OF CASH FLOWS FOR QUARTER IV

For the period from 1 January 2025 to 31 December 2025

Items	Code	Note	Unit: VND	
			From 01/01/2025 to 31/12/2025	From 01/01/2024 to 31/12/2024
I. Cash flows from operating activities				
1. Profit before tax	01		110,233,516,937	90,320,877,872
2. Adjustments for				
- Depreciation and amortisation of fixed assets and investment properties	02		3,100,792,452	3,074,124,424
- Allowances and provisions	03		46,200,000	(66,499,524)
- Exchange (gains)/losses arising from revaluation of monetary items denominated in foreign currencies	04		(2,758,812,143)	(4,058,435,644)
- (Profits)/losses from investing activities	05		(79,434,570,327)	(70,891,159,706)
- Interest expense	06		-	-
- Other adjustments	07		-	-
3. Operating profit before changes in working capital	08		31,187,126,919	18,378,907,422
- Increase/Decrease in receivables	09		(83,096,724,228)	(96,934,151,455)
- Increase/Decrease in inventories	10		34,053,247	(2,973,505)
- Increase/Decrease in payables (excluding accrued loan interest and income tax payables)	11		72,756,127,018	94,237,960,416
- Increase/Decrease in prepaid expenses	12		876,214,513	259,146,430
- Increase/Decrease in trading securities	13		-	-
- Interest paid	14		-	-
- Income tax paid	15		(8,521,191,179)	(9,335,637,024)
- Other receipts from operating activities	16		4,500,000	700,000
- Other payments for operating activities	17		(1,805,655,200)	(1,538,913,000)
Net cash flows from operating activities	20		11,434,451,090	5,065,039,284
II. Cash flows from investing activities				
1. Payments for additions to fixed assets and other long-term assets	21		-	-
2. Proceeds from disposals of fixed assets and other long-term assets	22		-	-
3. Payments for granting loans, purchase of debt instruments of other entities	23		(584,387,000,000)	(516,863,863,014)
4. Receipts from collecting loans, sales of debt instruments of other entities	24		552,203,000,000	480,035,000,000
5. Payments for investments in other entities	25		-	-
6. Collections on investments in other entities	26		-	-
7. Receipts of interests, dividends and profits	27		84,197,784,135	77,355,315,600
Net cash flows from investing activities	30		52,013,784,135	40,526,452,586
III. Cash flows from financing activities				
1. Proceeds from equity issued or capital contributed by owners	31		-	-
2. Payments for capital refunds and shares redemptions	32		-	-
3. Proceeds from borrowings	33		-	-
4. Payments to settle loan principals	34		-	-
5. Payments to settle finance lease liabilities	35		-	-
6. Payments of dividends	36		(74,309,569,000)	(67,317,462,000)
Net cash flows from financing activities	40		(74,309,569,000)	(67,317,462,000)
Net cash flows during the period (50 = 20 + 30 + 40)	50		(10,861,333,775)	(21,725,970,130)
Cash and cash equivalents at the beginning of the period	60		22,499,631,213	43,753,267,138
Effect of exchange rate fluctuations on cash and cash equivalents	61		232,309,369	472,334,205
Cash and cash equivalents at the end of the period (70 = 50 + 60 + 61)	70		11,870,606,807	22,499,631,213


Duong Thi Nhu
Preparer


Nguyen Thi Bich
Chief Accountant


Nguyen Kim Ha
General Director

19 January 2025

The accompanying notes are an integral part of these financial statements for Quarter IV

NOTES TO THE FINANCIAL STATEMENTS

These notes form an integral part of and should be read in conjunction with the accompanying financial statements

1. GENERAL INFORMATION**Ownership structure**

Hanoi Tourist Service Joint Stock Company ("the Company"), formerly known as Hanoi Tourist Service One Member Limited Company, was incorporated in Vietnam under Business Registration Certificate No. 0104000248 dated 20 October 2005, with the second amendment on 6 December 2013, issued by the Hanoi Department of Planning and Investment.

Hanoi Tourist Service One Member Limited Company officially changed its form into a joint stock company with the name of Hanoi Tourist Service Joint Stock Company under the Enterprise Registration Certificate for joint stock company No. 0100107155 dated 15 March 2016 issued by the Hanoi Department of Planning and Investment, with a charter capital of VND748,000,000,000.

Business sector and principal activities

The Company's activities comprise: Provision of inbound and outbound travel tours; Operation of hotels, restaurants (excluding bars, karaoke, and dance halls); Tourism and goods transportation; Provision of food and beverage services, including high-end and popular specialties (excluding bars); Provision of tour guides, interpreters, information services (except for those prohibited by the Government); Provision of amusement, entertainment, sauna, massage (excluding acupuncture, acupressure, and sauna with traditional medicine); Leases of offices, residential houses to locals and foreigners; General import-export trading; Project planning, construction investment and management of tourist resorts, hotels, urban areas, trade, and service centers; Provision of other services: operating leases (cooking, interpreter, driver); Organisation of conferences, seminars, trading of souvenirs, art pictures, high-end cosmetics; and Provision of tailoring, laundry, hair care, beauty care, makeup-services (excluding services that may cause bleeding).

The Company's principal activities are tourism and services business.

Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

The Company's structure

As at 30 September 2025, the Company had dependent units as follows:

STT	Entity name	Address	Principal business activities
1	Travel Center	273 Kim Ma Street, Giang Vo Ward, Hanoi	Travel services
2	Service Center, Airline ticket Agent	273 Kim Ma Street, Giang Vo Ward, Hanoi	Airline ticket agent

As at 31 December 2025, the Company had joint ventures and associates as follows:

No.	Entity name	Address	Principal business activities
Joint ventures			
1	Hanoi Hotel Limited	D8, Giang Vo Ward, Hanoi	Hotel operating
2	Joint Venture Company Global Toserco Co., Ltd.	40 Cat Linh, O Cho Dua Ward, Hanoi	Hotel operating
Associate			
1	Orient Star Trading and Tourism Joint Stock Company	269 Kim Ma, Giang Vo Ward, Hanoi	Hotel operating

2. BASIS OF PREPARATION AND ANNUAL ACCOUNTING PERIOD

Basis of preparation

The accompanying financial statements for Quarter IV of 2025 have been prepared and presented in Vietnam Dong (VND), using the historical cost principle and in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to Quarter IV financial reporting.

The accompanying financial statements for Quarter IV of 2025 are not intended to present the financial position, results of operations and cash flows in accordance with generally accepted accounting principles and practices in countries or jurisdictions other than Vietnam.

Accounting period

The Company's annual accounting period is from 1 January to 31 December.

These financial statements for Quarter IV of 2025 have been prepared for the period from 1 October 2025 to 31 December 2025.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following significant accounting policies have been adopted by the Company in the preparation of the financial statements for Quarter IV of 2025.

Accounting estimates

The preparation of the financial statements for Quarter IV of 2025 in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to Quarter IV financial reporting requires the Board of General Directors to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the date of the financial statements for Quarter IV of 2025 and the reported amounts of revenues and expenses during the period. Although these accounting estimates are based on the Board of General Directors' best knowledge, actual results may differ from those estimates and assumptions.

Cash and cash equivalents

Cash comprises cash balances, call deposits and short-term investments which are highly liquid, readily convertible to known amounts of cash and subject to an insignificant risk of changes in value.

Investments

Held-to-maturity investments

Held-to-maturity investments are those that the Company has the intention and ability to hold until maturity. Held-to-maturity investments include term deposits for the purpose of earning interest periodically.

Investments in joint ventures

A joint venture is a contractual arrangement whereby the Company and other parties undertake an economic activity that is subject to joint control, i.e., the strategic financial and operating policy decisions relating to the activities of the joint ventures require the unanimous consent of the parties sharing control.

Where a group entity undertakes its activities under joint venture arrangements directly, the share of jointly controlled assets and any liabilities incurred jointly with other ventures are recognized in the financial statements of relevant entities and classified according to their nature. Liabilities and expenses incurred directly in respect of interests in jointly controlled assets are accounted for on an accrual basis. Income from the sale or use of the Company's share of the output of jointly controlled assets, and its share of joint venture expenses, are recognized when it is probable that the economic benefits associated with the transactions will flow to/from the Company and their amount can be measured reliably.

Joint venture arrangements that involve the establishment of a separate entity in which each venturer has an interest are referred to as jointly controlled entities.

Investments in associates

An associate is an entity over which the Company has significant influence and that is neither a subsidiary nor a joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but not control or joint control over those policies.

Investments in joint ventures and associates are initially recognised at cost. The Company records its income in the statement of income from the accumulated net profit of the investee arising after the investment date. Other amounts received by the Company in addition to the distributed profits are considered as a recovery of investments and are recognised as a deduction from the cost of investment.

Investments in joint ventures and associates are carried in the balance sheet at cost less allowance for impairment of such investment (if any). Allowance for impairment of investments joint ventures and associates is made in accordance with Circular No. 228/2009/TT-BTC dated 7 December 2009 of the Ministry of Finance guiding the appropriation and use of allowance for devaluation of inventories, loss of financial investments, bad debts and warranty for products, goods and construction works at enterprises, Circular No. 89/2013/TT-BTC dated 28 June 2013 of the Ministry of Finance on amendments of and supplements to Circular No. 228/2009/TT-BTC and other prevailing regulations.

Equity investments in other entities

Equity investments in other entities represent the Company's investments in equity instruments of the entities over which the Company has no control, joint control, or significant influence.

Equity investments in other entities are carried at cost less allowance for impairment

Accounts receivable

Accounts receivable represent the amounts recoverable from customers or other debtors. Accounts receivable are stated at book value less allowance for doubtful debts.

Allowance for doubtful debts is made for receivables that are overdue for six months or more, or when the debtor is in dissolution, in bankruptcy, or is experiencing similar difficulties and so may be unable to repay the debt.

Inventories

Inventories are stated at the lower of cost and net realisable value. Cost comprises direct materials and where applicable, direct labor costs and those overheads that have been incurred in bringing the inventories to their present location and condition. Cost of inventories is determined on a weighted average basis. Net realisable value represents the estimated selling price less all estimated costs of completion and costs to be incurred in marketing, selling, and distribution.

The assessment of necessary provision for inventory devaluation follows the prevailing accounting regulations, which allow provisions to be made for obsolete, damaged, or sub-standard inventories and for those which have costs higher than net realisable values as at the balance sheet date.

Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less accumulated depreciation.

Tangible fixed assets are depreciated using the straight-line method over the following estimated useful lives:

	From 01/10/2025 to 31/12/2025 (years)
Buildings and structures	5 - 30
Plant and equipment	5 - 10
Motor vehicles	6 - 10
Office equipment	3 - 6
Other assets	3 - 6

Loss or gain resulting from sales and disposals of tangible fixed assets is the difference between profit from sales or disposals of assets and their residual values and is recognised in the statement of income.

Leases

Leases where the rewards and risks of ownership of assets substantially remain with the leasing company are accounted for as operating leases. Operating lease expenses are recognised in the statement of income on a straight-line basis over the term of the relevant lease. Benefits received and receivable as an incentive to enter into an operating lease are also recognised on a straight-line basis over the lease term.

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs are recognised on a straight-line basis over the lease term.

Investment properties

Investment properties comprise buildings and structures held by the Company to earn rentals. Investment properties held to earn rentals are stated at cost less accumulated depreciation. The costs of purchased investment properties comprise their purchase prices and any directly attributable expenditures, such as professional fees for legal services, property transfer taxes and other related transaction costs. The costs of self-constructed investment properties are the finally accounted construction or directly attributable costs of the properties.

Investment properties held to earn rentals are depreciated using the straight-line method over their estimated useful lives of 30 years.

Prepaid expenses

Prepaid expenses are expenses which have already been paid but relate to results of operations of multiple accounting periods. Prepaid expenses include business advantages and other prepaid expenses.

Value of business advantage reflects the business advantage arising when determining the enterprise value for the equitisation purpose. This business advantage will be allocated for a period of 5 years to operating expenses when the Company officially operates in the form of a joint stock company.

Other prepaid expenses comprise costs of insignificant tools, supplies and spare parts issued for consumption and are expected to provide future economic benefits to the Company. These expenses have been capitalised as prepaid expenses and are allocated to the statement of income, using the straight-line method in accordance with the current prevailing accounting regulations.

Revenue recognition

Revenue of a transaction involving the rendering of services is recognised when the outcome of such transactions can be measured reliably. Where a transaction involving the rendering of services is attributable to several periods, revenue is recognised in each period by reference to the percentage of completion of the transaction at the balance sheet date of that period. The outcome of a transaction can be measured reliably when all four (4) following conditions are satisfied:

- (a) the amount of revenue can be measured reliably;
- (b) it is probable that the economic benefits associated with the transaction will flow to the Company;
- (c) the percentage of completion of the transaction at the balance sheet date can be measured reliably; and
- (d) the costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

Interest income is recognised on an accrual basis, by reference to the outstanding principal and at the applicable interest rate.

Income from investments is recognised when the right to receive income is established.

Foreign currencies

Transactions arising in foreign currencies are translated at exchange rates ruling at the transaction date. The balances of monetary items denominated in foreign currencies as at the balance sheet date are retranslated at the exchange rates ruling at the same date. Exchange differences arising from the translation of these accounts are recognised in the statement of income.

Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the period. Taxable profit differs from profit before tax as reported in the statement of income because it excludes items of income or expense that are taxable or deductible in other periods (including loss carried forward, if any) and it further excludes items that are never taxable or deductible.

Deferred tax is recognised on differences between carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit and is accounted for using balance sheet liability method. Deferred tax liabilities are generally recognised for all temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which deductible temporary differences can be utilised.

Deferred tax is calculated at the tax rates that are expected to apply in the period when asset is realised, or liability is settled. Deferred tax is charged or credited to profit or loss, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. As at 31 December 2025, the Company did not have any significant differences between carrying amounts of assets and liabilities in the balance sheet and the corresponding tax bases.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same tax authority and the Company intends to settle its current tax assets and liabilities on a net basis.

The determination of the tax currently payable is based on the current interpretation of tax regulations. However, these regulations are subject to periodic variation and their ultimate determination depends on the results of the tax authorities' examinations.

Other taxes are paid in accordance with the prevailing tax laws in Vietnam.

4. CASH AND CASH EQUIVALENTS

	<u>Closing balance</u> VND	<u>Opening balance</u> VND
Cash on hand	24,622,799	77,089,132
Demand deposits in banks	11,845,984,008	16,422,542,081
Cash equivalents (*)	-	6,000,000,000
	<u>11,870,606,807</u>	<u>22,499,631,213</u>

(*) Cash equivalents represent deposits at commercial banks with original terms not exceeding 3 months.

5. INVESTMENTS

a) Held-to-maturity investments

	Closing balance		Opening balance	
	Cost VND	Book value VND	Cost VND	Book value VND
a1) Short-term				
<i>Term deposits (From 3 months to 12 months)</i>	536,959,000,000	536,959,000,000	502,297,000,000	502,297,000,000
a2) Long-term	-	-	-	-

b) Equity investments in other entities

	Closing balance		Opening balance	
	Cost VND	Allowance VND	Cost VND	Allowance VND
b1) Investment in joint ventures, associates				
Global Toserco Co., Ltd	209,672,714,716	-	209,672,714,716	-
Hanoi Hotel Joint Venture Co., Ltd	61,365,277,633	-	61,365,277,633	-
Orient Star Trading and Tourism Joint Stock Company	14,736,112,518	-	14,736,112,518	-
b2) Equity investments in other entities				
Hanoitourist Taxi JSC	1,872,600,730	-	1,872,600,730	-
	287,646,705,597	-	287,646,705,597	-

As at 31 December 2025, costs of the Company's long-term investments represent revaluated amounts approved under Decision No. 7189/QĐ-UBND dated 29 December 2014 of the Hanoi People's Committee on approval of the enterprise valuation and equitisation plan of Hanoi Tourist Service Joint Stock Company. These investments were revalued in accordance with guidance in the Government's Decree No. 59/2011/ND-CP dated 18 July 2011 on transformation of 100% state-owned enterprises into joint stock companies ("Decree 59"), the Government's Decree No. 116/2015/ND-CP dated 11 November 2015 amending, supplementing a number of articles of Decree 59, and Circular No. 127/2014/TT-BTC date 5 September 2014 guiding financial settlement and enterprise valuation upon transformation of 100% state-owned enterprises into joint stock companies.

In accordance with Circular No. 200/2014/TT-BTC dated 22 December 2014, it is required to present fair value of investments as at 31 December 2025. However, the Company has not determined these fair values because the invested entities have not listed their shares on the stock markets and the Company has not collected other reliable information to determine the fair values. Therefore, fair values of the above investments as at 31 December 2025 have not been disclosed in the Notes to the financial statements for Quarter IV of 2025.

As at 31 December 2025, detailed information on joint ventures, associates and other investees of the Company are as follows:

HANOI TOURIST SERVICE JOINT STOCK COMPANY
NOTES TO THE FINANCIAL STATEMENTS FOR QUARTER IV
(Continued)

FORM B 09-DN

Investee's name	Place of incorporation and operation	% of voting rights	% of equity owned	Principal activities
Hanoi Hotel Joint Venture Co., Ltd	Vietnam	60.00%	29.58%	Hotel business
Global Toserco Co., Ltd	Vietnam	35.00%	35.00%	Hotel business
Orient Star Trading and Tourism Joint Stock Company	Vietnam	40.00%	40.00%	Hotel business
Hanoitourist Taxi JSC	Vietnam	5.20%	5.20%	Transportation business

6. ACCOUNTS RECEIVABLE FROM CUSTOMERS

	Closing balance VND	Opening balance VND
Vietnam International Commercial Joint Stock Bank (VIB)	1,616,058,246	1,494,030,354
Honda Vietnam Company Ltd	1,243,298,800	2,014,899,600
Yamaha Motor Vietnam Company Ltd	1,232,095,000	2,363,996,600
FAO Representation in Vietnam	428,587,200	180,114,600
BRG GROUP JOINT STOCK COMPANY	259,553,200	549,086,600
Asia Development Bank	149,078,400	68,822,000
BRITISH EMBASSY	32,896,206	76,480,000
Others	4,593,565,153	2,899,429,070
	9,555,132,205	9,646,858,824

7. PREPAYMENTS TO SUPPLIERS

	Closing balance VND	Opening balance VND
Thai An Binh Technology Joint Stock Company	-	412,452,000
Others	19,771,385	5,282,084
	19,771,385	417,734,084

8. OTHER RECEIVABLES

	Closing balance VND	Opening balance VND
a) Short-term		
Advances to employees	290,103,120	472,115,770
Interest income from deposits	15,333,012,096	13,898,576,791
Short-term deposits	5,485,124,000	5,442,172,000
Others	493,248,024	782,954,734
	21,601,487,240	20,595,819,295
b) Long-term		
Long-term deposits	1,500,500,000	1,500,500,000
	1,500,500,000	1,500,500,000

HANOI TOURIST SERVICE JOINT STOCK COMPANY
NOTES TO THE FINANCIAL STATEMENTS FOR QUARTER IV (Continued)

FORM B 09-DN

9. INCREASES/DECREASES IN FIXED ASSETS

A. Tangible fixed assets

	Buildings and structures	Plant and equipment	Motor vehicles	Office equipment	Other assets	Total
	VND	VND	VND	VND	VND	VND
Cost						
Opening balance	4,957,830,531	17,096,963,577	2,371,258,182	42,600,000	-	24,468,652,290
Additions	-	-	-	-	-	-
Reclassified to investment properties	-	-	-	-	-	-
Disposals	-	-	-	-	-	-
Closing balance	4,957,830,531	17,096,963,577	2,371,258,182	42,600,000	-	24,468,652,290
Accumulated depreciation						
Opening balance	2,435,797,705	16,830,825,802	1,775,332,478	18,299,677	-	21,060,255,662
Charge for the period	43,251,105	5,134,491	59,281,455	2,130,000	-	109,797,051
Reclassified to investment properties	-	-	-	-	-	-
Reclassification of depreciation from equipment to buildings	-	-	-	-	-	-
Disposals	-	-	-	-	-	-
Closing balance	2,479,048,810	16,835,960,293	1,834,613,933	20,429,677	-	21,170,052,713
Net book value						
Opening balance	2,522,032,826	266,137,775	595,925,704	24,300,323	-	3,408,396,628
Closing balance	2,478,781,721	261,003,284	536,644,249	22,170,323	-	3,298,599,577

10. INCREASES/DECREASES IN INVESTMENT PROPERTIES

As at 31 December 2025, the cost and accumulated depreciation balances of the investment properties are reclassified from tangible fixed assets corresponding to the area of buildings and offices for lease owned by the Company in Hanoi.

11. LONG-TERM PREPAID EXPENSES

	<u>Closing balance</u> <u>VND</u>	<u>Opening balance</u> <u>VND</u>
Prepaid expenses	2,087,553,071	2,770,238,582
Others	-	-
	<u>2,087,553,071</u>	<u>2,770,238,582</u>

12. ACCOUNTS PAYABLE TO SUPPLIERS

	<u>Closing balance</u> <u>VND</u>	<u>Opening balance</u> <u>VND</u>
VIETPOWER EVENT JOINT STOCK COMPANY	579,000,000	-
Dat Viet Security Services Company Limited	84,380,400	68,774,400
Hoan My Company Limited	55,142,640	51,881,040
Other suppliers	124,675,039	223,246,147
	<u>843,198,079</u>	<u>343,901,587</u>

13. ADVANCES FROM CUSTOMERS

	<u>Closing balance</u> <u>VND</u>	<u>Opening balance</u> <u>VND</u>
International Study Program	36,533,877	35,376,651
Others	-	2,240,384
	<u>36,533,877</u>	<u>37,617,035</u>

14. TAXES AND OTHERS PAYABLE TO STATE TREASURY

	<u>Opening balance</u>	<u>Incurred</u>	<u>Paid/Deducted</u>	<u>Closing balance</u>
	<u>VND</u>	<u>VND</u>	<u>VND</u>	<u>VND</u>
a) Payables				
Value added tax	2,234,833,103	1,204,765,002	3,034,396,922	405,201,183
Personal income tax	338,016,137	96,250,881	407,690,716	26,576,302
Corporate income tax	6,901,480,339	3,202,392,551	4,831,500,000	5,272,372,890
Land and housing taxes, land rental	4,511,832,674	-	4,511,832,674	-
Other taxes	-	-	-	-
	13,986,162,253	4,503,408,434	12,785,420,312	5,704,150,375

15. ACCRUED EXPENSES

	<u>Closing balance</u>	<u>Opening balance</u>
	<u>VND</u>	<u>VND</u>
a) Short-term		
Land and house rental expenses	347,617,085	285,723,266
Others	387,654,954	374,075,711
	735,272,039	659,798,977
b) Long-term		
Long-term deposits	7,286,555,560	6,501,792,294
	7,286,555,560	6,501,792,294

16. UNEARNED REVENUE – SHORT-TERM

	<u>Quarter IV/ 2025</u>	<u>Quarter IV/ 2024</u>
	<u>VND</u>	<u>VND</u>
Unearned revenue – short-term	6,076,752,678	5,196,555,569
	6,076,752,678	5,196,555,569

Unearned revenue – short-term represents office rentals paid but the Company has not provided services to customers.

17. OTHER PAYABLES

	Closing balance	Opening balance
	VND	VND
Short-term deposits received	5,510,478,584	5,620,807,018
Vietnam Airlines Joint Stock Company	329,878,815	-
Remuneration of the Board of Management and Supervisory Board	827,379,447	827,379,447
Remuneration of the Board of Management paid by joint venture	232,228,500	232,228,500
Dividend payables	169,221,401	114,270,801
Interest payable to CPH investors	15,571,492	4,218,116,684
Other short-term payables	12,220,000	34,716,501
	7,096,978,239	11,047,518,951

(i) The Company recognised interest payable to investors in accordance with Circular No. 127/2014/TT-BTC dated 5 September 2014 of the Ministry of Finance guiding financial settlement and enterprise valuation upon transformation of 100% state-owned enterprises into joint stock companies.

18. OWNERS' EQUITY

Changes in owners' equity

	Share capital	Capital surplus	Treasury shares	Investment and development fund	Retained profits	Total
	VND	VND	VND	VND	VND	VND
Balance at 01/01/2025	748,000,000,000	1,231,896,222	(34,320,000)	27,989,155,271	81,703,186,693	858,889,918,186
Net profit for the period	-	-	-	-	88,078,894,053	88,078,894,053
Capital surplus	-	-	-	-	-	-
Appropriation to Investment and development fund	-	-	-	2,451,095,601	(2,451,095,601)	-
Appropriation to Bonus and welfare fund	-	-	-	-	(2,452,379,891)	(2,452,379,891)
Appropriation to Bonus fund for Board of General Directors, remuneration for Board of Management, and Supervisory Board	-	-	-	-	(2,451,095,601)	(2,451,095,601)
Dividends	-	-	-	-	(74,348,615,600)	(74,348,615,600)
Repurchase of shares from resigned employees	-	-	-	-	-	-
Balance at 30/09/2025	748,000,000,000	1,231,896,222	(34,320,000)	30,440,250,872	88,078,894,053	867,716,721,147
Net profit for the period	-	-	-	-	12,050,749,994	12,050,749,994
Capital surplus	-	-	-	-	-	-
Appropriation to Investment and development fund	-	-	-	-	-	-
Appropriation to Bonus and welfare fund	-	-	-	-	-	-
Appropriation to Bonus fund for Board of General Directors, remuneration for Board of Management, and Supervisory Board	-	-	-	-	-	-
Dividends	-	-	-	-	-	-
Balance at 31/12/2025	748,000,000,000	1,231,896,222	(34,320,000)	30,440,250,872	100,129,644,047	879,767,471,141

Shares

	Closing balance	Opening balance
Number of shares issued	74,800,000	74,800,000
+) Ordinary shares	74,800,000	74,800,000
+) Preference shares		
Number of treasury shares		
+) Ordinary shares	2,600	2,600
+) Preference shares		
Number of shares outstanding	74,797,400	74,797,400
+) Ordinary shares	74,797,400	74,797,400

All ordinary shares have a par value of VND10,000 each.

Charter capital

In accordance with Enterprise Registration Certificate for joint stock company No. 0100107155 dated 15 March 2016, amended for the 7th time on 24 February 2025, issued by the Hanoi Department of Planning and Investment, the Company's charter capital is VND748,000,000,000.

19. OFF BALANCE SHEET ITEMS

Foreign currencies	Unit	Closing balance	Opening balance
United States Dollar	USD	3,290,539.93	3,397,739.69
Euro	EUR	214.56	224.81

20. REVENUE FROM PROVISION OF SERVICES

	Quarter IV/2025	Quarter IV/2024
	VND	VND
Revenue from office leasing	14,701,898,429	13,280,531,551
Revenue from travel tour operating	12,117,513,060	12,627,242,178
Revenue from airline ticket agent	10,727,696,180	9,756,646,900
	37,547,107,669	35,664,420,629

21. COST OF SALES

	Quarter IV/2025	Quarter IV/2024
	VND	VND
Cost of sales of office leasing	3,102,016,531	6,940,769,153
Cost of sales of travel tour operating	11,574,248,849	11,990,573,494
Cost of sales of airline ticket agent	9,899,660,957	8,935,837,816
	24,575,926,337	27,867,180,463

22. SELLING EXPENSES AND GENERAL AND ADMINISTRATION EXPENSES

	<u>Quarter IV/2025</u>	<u>Quarter IV/2024</u>
	<u>VND</u>	<u>VND</u>
Selling expenses		
Staff cost	1,700,487,760	1,934,632,694
Depreciation and amortisation	9,475,563	-
Outside services	40,290,908	77,818,274
Other monetary expenses	63,584,535	69,381,753
	1,813,838,766	2,081,832,721
General and administration expenses		
Staff cost	1,940,415,332	2,104,563,196
Depreciation and amortisation	93,059,640	102,535,203
Outside services	232,178,438	181,738,010
Other monetary expenses	252,289,484	167,871,044
	2,517,942,894	2,556,707,453

23. FINANCIAL INCOME

	<u>Quarter IV/2025</u>	<u>Quarter IV/2024</u>
	<u>VND</u>	<u>VND</u>
Interest income from deposits and loans	6,961,113,197	5,980,061,542
Dividends and share of profits	-	-
Foreign exchange difference gains	1,700,036	2,939,460,080
Other financial income	-	-
	6,962,813,233	8,919,521,622

24. INCOME TAX

	Quarter IV/2025	Quarter IV/2024
	VND	VND
Accounting profit before tax	15,253,142,545	12,157,886,584
Addition: Non-deductible expenses	758,820,210	292,106,985
- Non-deductible expenses, remuneration of the Board of Directors, Supervisory Board	303,994,118	234,500,000
- Unrealised foreign exchange loss	425,680,559	1,827,804
- Foreign exchange gain not realised in the previous quarter, but realised in this quarter	29,145,533	55,779,181
Deduction: Non-taxable income	-	(2,891,476,476)
- Dividends, share of profits, non-taxable income	-	-
- Unrealised foreign exchange gain	-	(2,891,476,476)
- Foreign exchange loss not realised in the previous quarter, but realised in this quarter	-	-
Taxable profit	16,011,962,755	9,558,517,093
Applicable tax rate	20%	20%
Current tax expense	3,202,392,551	1,911,703,419

During the period, the Company has obligations to pay the government income tax at the rate of 20% of taxable profits. The determination of the tax currently payable is based on the current interpretation of tax regulations. However, these regulations are subject to periodic variation and their ultimate determination depends on the results of the tax authorities' examinations.

25. BASIC EARNINGS PER SHARE

	Quarter IV/2025	Quarter IV/2024
Profit after tax	12,050,749,994	10,246,183,165
Profit for calculating basic earnings per share (VND)	12,050,749,994	10,246,183,165
Weighted average number of outstanding ordinary shares (shares)	74,797,400	74,797,400
Basic earnings per share (VND)	161	137

COMPARATIVE INFORMATION

Comparative figures are the figures in the balance sheet as at 31 December 2024 and in the statement of income for the period from 1 October 2024 to 31 December 2024 of the Company.

Duong Thi Nhu
Preparer

Nguyen Thi Bich
Chief Accountant



Nguyen Kim Ha
General Director

19 January 2026

**HANOI TOURIST SERVICE
JOINT STOCK COMPANY**

**THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness**

No: 10. /TSC

Ha Noi, 19. January 2026

*Ref: Account for fluctuation of Net profit
after Corporate Income Tax in the fourth
Quarter of 2025*

To: **The Hanoi Stock Exchange.**

In accordance with the Circular No 96/2020/TTT-BTC on 16 November 2020 of the Minister of Finance that providing guidelines on Disclosure of Information on Securities Market, Ha Noi Tourisrt Service Joint Stock Company ("**Company**") whose Net profit after Corporate Income Tax (CIT) increases in excess of 10% in The fourth Quarter of 2025 in comparision with The fourth Quarter of 2024. It is possible explanation for this is that:

Unit: VND

Content	Fourth Quarter of 2024	Fourth Quarter of 2025	Variation	Rate (%)
(1)	(2)	(3)	(4= 3 – 2)	(5 = 4/2)
Net Profit after CIT	10,246,183,165	12,050,749,994	1,804,566,829	17.61%

The net profit after CIT increases by 1,804,566,829 VND in the fourth Quarter of 2025 in Comparision with the fourth Quarter of 2024:

– In the Fourth Quarter of 2025, Revenue from provision of services decreases 1.88 billion VND while Cost of sales decreased 3.29 billion VND in comparision with the Fourth Quarter of 2024 (Cost of sales decreased decreased due to reduced land anh house rental expenses). However, financial profit decreased 2.45 billion VND (due to a decrease in foreign exchange difference gains) and income tax expense increased 1.29 billion VND.

These are the main significant reasons leading variation.

Sincerely,

Recipients:

- As above;
- Archive: Clerical Office.

GENERAL DIRECTOR

Nguyen Kim Ha